

FOR IMMEDIATE RELEASE

AssetPoint's Success Leads to Addition of VP of Services and VP of Partner Integration

Greenville, SC – November 16, 2011 – AssetPoint, a leading Enterprise Asset Management (EAM) and Computerized Maintenance Management System (CMMS) solution provider, announced the hiring of Rich Adams as Vice President of Professional Services, and the promotion of Jane Black to Vice President of Integration Services. These significant personnel changes will enable AssetPoint to continue keeping up with the company's rapid growth, record number of new customers and aggressive expansion plans for 2012.

Rich Adams comes to AssetPoint with over 15 years of experience in the Asset Management Software industry. A graduate of The Citadel, Military College of South Carolina with a degree in Business Administration, Rich was previously promoted through the ranks at DataStream, most recently holding the title of Regional Services Director. He has further experience as the Owner/Operator of APM2GO, an EAM consulting firm.

Rich's focus at AssetPoint will include:

- Best Practices for EAM / maintenance solutions
- Metrics and analytics to focus on continuous improvement initiatives
- Vertical industries such as Manufacturing, Oil & Gas, Facilities Management, etc.
- Process improvements

Jane Black has been promoted to the position of Vice President of Integration Services. Jane has been with AssetPoint for 9 years, previously holding the position of Director of Professional Services managing all professional and technical services. Jane has worked with the TabWare product since 1995, as both a product designer and project manager, Jane graduated from the University of North Carolina at Greensboro with a Bachelor of Science degree. In her new role, she will be working closely with new AssetPoint partners NetSuite and Schneider Electric (["Schneider Electric Selects AssetPoint's TabWare"](#)) in defining and building integration solutions with their products to TabWare. In addition, Jane will work directly with these partners to ensure each customer is successful with their implementation and use of TabWare.

AssetPoint (www.AssetPoint.com) has been a leader in CMMS/EAM solutions for over 30 years, and its TabWare CMMS/EAM solution is designed by maintenance professionals for maintenance professionals. TabWare is easy to learn, easy to use, and easy to own, so companies are able to get up and running in days. AssetPoint offers flexible deployment options, including a cloud computing

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Maximizing Asset Performance

solution (SaaS) or on-site for companies who want TabWare on their own servers. TabWare is the leading Best-in-Class EAM solution for companies who want full functionality without the expense, resources and time other solutions demand. TabWare is proven to maximize asset performance, resulting in reduced operating costs and higher profit margins.

About AssetPoint:

AssetPoint, makers of TabWare, is the leading provider of EAM solutions for companies whose success depends on the performance of their assets. For over 30 years, AssetPoint has led the market in helping customers control their maintenance costs, optimize spare parts inventory, streamline procurement and improve management, command and control.

Designed by maintenance professionals for maintenance professionals, TabWare is easy to learn, easy to use and proven over time to be the most effective product in the market. That's why tens of thousands of users trust their critical assets to TabWare each and every day.